



September 22, 2016

To Whom It May Concern,

600 South 3<sup>rd</sup> Street  
Fort Pierce, FL 34950  
Telephone: (772) 800-1855

It was such a pleasure working with Paul Jacquin & Sons, Inc. (PJ&S) to complete the construction of our state-of-the-art facility here in Fort Pierce, FL. Coming in as outsiders to the community, we knew we really needed to do our due diligence and meet with multiple local and surrounding community contractors, to ensure that we would find the right team to assist us with the construction management of our project. After sitting down with Mike Jacquin, President & CEO, and his team for our preliminary meeting, we were confident that PJ&S would be the best choice for our project.

Having been working in the community for over 75 years, PJ&S's knowledge of the landscape and connections with the people in the community is second to none. It was very apparent from the get-go that Mike and his team care greatly about this community and are proud to call Fort Pierce home; and that was very important to us in our decision of choosing a general contractor, because we also want to be good corporate neighbor within the community. From the very beginning of this project, we were rewarded by these connections, as Mike and his team were very helpful in not only the planning stages, but really in helping us present our project to the City and winning over their approval. They really helped us put together an A+ team, with his people internally - Jared Modine, Fritz Norris, Robert Jacquin, Paul Jacquin, and Nicole Kraum - but also offering insight and assisting us with selecting our engineers, architects, and all of the local subcontractors we used throughout the life of the project.

The schedule for the construction of our concrete cross-tie facility was very demanding, and PJ&S stepped up to the plate time and time again to ensure we met our deadline. This meant coordinating the different trades to be working in the same areas at the same times, scheduling crews on the weekends, and often working late into the evenings to keep up with our demanding pace. Throughout the entire project, they truly went above and beyond, helping put on or coordinate our ribbon cutting and grand opening, and once the project was mostly complete, they followed up loose ends, and made what can normally be a pretty painful process – closing out a project – very easy and painless.

Beyond the project itself, they were very welcoming and helpful to Rusty and I as newcomers to the Fort Pierce community. They gave us advice on places to stay, eat, and for entertainment, and I can honestly say that Mike and his team are now friends, along with being professional colleagues. Working with PJ&S has been a great experience, and Rocla would certainly recommend them for any construction project.

Best Regards,

A handwritten signature in blue ink, appearing to read "Rusty Croley", written over a horizontal line.

Rusty Croley  
Vice President, Rocla Concrete Tie, Inc.

A handwritten signature in blue ink, appearing to read "Dana Head", written over a horizontal line.

Dana Head  
Project Manager, Rocla Concrete Tie, Inc.